FORTHRIGHT
FAMILY WEALTH

Laura E. Garza

Director, Client Operations

Laura graduated from Michigan State University with a BS degree in human biology. Upon graduation, she moved to Houston and began her career at Wells Fargo, wherein a short amount of time, she was promoted from teller into roles of increasing responsibility across business banking and private banking.

When asked about how Laura entered the wealth management profession, she recalls, "I was born and raised in the Detroit area, the daughter of parents who served as career officers in the US Air Force, during Desert Storm. I got my first job when I was 15 and worked my way through college. During college, the 2008 financial crisis devastated my family with bankruptcy and foreclosure. Remembering the pain and stress of this event, particularly to my parents with successful careers, I resolved to become an expert about money matters and help others avoid such an outcome."

Laura brings a scientific, systematic approach to client service. Understanding her clients, like how a physician would understand patients, allows her to properly diagnose and serve their wealth management needs. Her expertise in serving business owners and private bank clients, equally adept on the assets and liabilities, allows her to understand their complete balance sheet.

"We serve our clients as their Family CFO, akin to a general practitioner, developing specialized expertise to help our clients build, manage, protect, and transition their wealth." Laura adds, "It is truly gratifying to fully understand our client's needs, develop solutions, and deliver a first-rate client experience."

Laura and her husband Andrew live in the Westbury area of Houston, with their daughter.

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